1. Organized store merchandise racks and displays to promote and maintain visually appealing environments.
2. Approached browsing customers to initiate conversations to determine buying preferences.
3. Helped customers complete purchases, locate items and join reward programs to promote loyalty, satisfaction and sales numbers.
4. Used consultative sales approach to understand customer needs and recommend relevant offerings.
5. Generated brand awareness and positive product impressions to increase sales.
6. Coordinated efficient restocking of sales floor with current merchandise and accurate signage for current promotions.
7. Pursued resolutions to achieve complete customer satisfaction, including tracking down hard-to-find merchandise at diverse locations.
8. Offered each customer top-notch, personal service and polite support to boost sales and customer satisfaction.
9. Provided accurate information about promotions, customer programs and products, helping drive high customer retention.
10. Supported loss prevention goals by maintaining accurate drawers and monitoring shopper behavior.
11. Assisted customers with locating and choosing merchandise in any store department.
12. Welcomed customers and provided assistance in locating and purchasing products.
13. Answered product questions with up-to-date knowledge of sales and store promotions.
14. Issued receipts and processed refunds, credits, or exchanges.
15. Increased sales [Number]% by offering advice on purchases and promoting additional products.
16. Answered questions about store policies and concerns to support positive customer experiences.
17. Maintained customer satisfaction while handling [Type] product returns quickly and professionally.
18. Assisted customers by answering questions and fulfilling requests.
19. Folded and arranged [Type] merchandise in attractive displays to drive sales.
20. Drove team revenue totals by bringing in over $[Amount] in sales.